



### ***PIXEL Individual & Joint Exploitation (Providers)***

Thank you for contributing to this WP9 activity with your feedback. With it we want to understand the your final position in what respects the exploitation you will be having inside your institution. Also, we want to understand what is your role in the joint exploitation of the project. We will follow-up this activity with a series of interviews with the participant partners for the clarification of some pathways for exploitation. This information will serve us to build the final exploitation report of the project in the deliverable D9.8.

#### ***Question 1***

1. What are the PIXEL Key Exploitable Results that you find useful for your business? \*

- KER1: Port Environmental Index - IoT-driven monitoring the environmental performance
- KER2: Port Activity Scenario - digital insight on the main port activities
- KER3: Energy Demand Model - planning tools to evaluate the energy consumption and supply
- KER4: Environmental Pollution Models - planning tools to evaluate the environmental pollution
- KER5: Intermodal Transport Models & Forecasts - planning tools for multi-modal transport
- KER6: Vessel Traffic Analytics & Forecasts - data-driven algorithms to predict ETA/ETD and manoeuvring from AIS/FAL/Satellite
- KER7: Data Acquisition Agents - plug-n-play FIWARE agents to enable the IoT infrastructure and connect data streams of sensors to PIXEL
- KER8: Information Hub - Big Data engine for data integration, management and smart queries
- KER9: Operational Tools - model management system to enable existing and add new computational models
- KER10: Customisable Dashboard - PIXEL dashboard with interactive data visualisation and alerts
- KER11: COVID-19 Planning Model - new COVID-19 management model for a COVID-19 purpose



### *Question 2*

2. Are you considering the integration of the outcomes of PIXEL (with IP that you don't own) into your own solutions, beyond the duration of the project? Please indicate the KERs they belong to. \*

Tu respuesta

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### *Question 3*

3. Do you consider the further customisation of the technology or the integration of new features? Which? \*

Tu respuesta

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### *Question 4*

4. Do you have the legal capability to accept business opportunities in your institution? (beyond the duration of the project) \*

- is your institution capable to take part of a commercial relationship?
- are you considering to transfer it to a spin-off?
- Or are you considering to transfer it to other partner?



Question 5

5. Who are your main business partners in PIXEL?

	Before PIXEL	During PIXEL
UPV	<input type="checkbox"/>	<input type="checkbox"/>
PRO	<input type="checkbox"/>	<input type="checkbox"/>
XLAB	<input type="checkbox"/>	<input type="checkbox"/>
INSIEL	<input type="checkbox"/>	<input type="checkbox"/>
SDAG	<input type="checkbox"/>	<input type="checkbox"/>
ASPM	<input type="checkbox"/>	<input type="checkbox"/>
MEDRI	<input type="checkbox"/>	<input type="checkbox"/>
GPMB	<input type="checkbox"/>	<input type="checkbox"/>
CATIE	<input type="checkbox"/>	<input type="checkbox"/>
ORANGE	<input type="checkbox"/>	<input type="checkbox"/>
CREO	<input type="checkbox"/>	<input type="checkbox"/>
THPA	<input type="checkbox"/>	<input type="checkbox"/>
PPA	<input type="checkbox"/>	<input type="checkbox"/>
IPEOPLE	<input type="checkbox"/>	<input type="checkbox"/>
CERTH	<input type="checkbox"/>	<input type="checkbox"/>



### Question 6

6. Do you plan to reapply your IP built in PIXEL to new projects and initiatives? \*

- yes, and we are already planning for it
- yes, but we are not yet sure how to proceed
- not yet, will wait for the final results of the project
- haven't thought about it yet

### Question 7

7. Do you you have the necessary staff to perform maintenance and upgrade to the PIXEL system or provide technical support (by paid contract), beyond the duration of the project? \*

Tu respuesta

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### Question 8

8. What is in your opinion the biggest advantage of the PIXEL outcomes to the maritime industry stakeholders (that can be used to further promote PIXEL)? \*

Tu respuesta

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### Question 9

8. What is in your opinion the biggest advantage of the PIXEL outcomes to the maritime industry stakeholders (that can be used to further promote PIXEL)? \*

Tu respuesta

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### Question 10

10. Who would be engaged in the earlier mentioned consortium and what would be your required PM rate and estimated amount of hours spent? \*

Tu respuesta

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